



SEPTEMBER 30, 2016

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## CORPORATE



### **From Legalese to Legal-Easy, Delta Global Sales Simplifies B2B Contracts**

Corporate travel managers can say goodbye to lengthy, complicated contracts. Beginning Oct. 1, Delta is introducing Legal-Easy, a simplification solution that will cut contract length by 80 percent. The enhanced contract is available for multi-national and global accounts and helps corporate travel managers navigate internal processes more efficiently. The latest innovation in a string of industry-leading programs – which also includes [Operational Performance Commitment](#) and [Delta Edge Meetings](#) – Legal-Easy uses simplified language to streamline terms and conditions and reduces the complexity of the pricing tables. [More](#)

### **Delta Eclipses 2015 Total of Mainline Cancel-Free Days**

With more than three months remaining in the year, Delta has achieved 165 days of 100 percent mainline “completion” factor, which means no flights were canceled during those days. This bests the full-year record of 161 days set by Delta in 2015. We remain committed to [operational excellence](#) and consistently aim to maintain a safe and reliable operation for your travelers. [More](#)

### **Delta Named to 2016 Dow Jones Sustainability North America Index**

This month, Delta was the only airline named to the annual Dow Jones Sustainability North America Index, marking the sixth consecutive year the company has received the distinction. The DJSI, which was launched in 2005, compares economic, environmental and social criteria to highlight the top 20 percent of the largest 600 North American companies in the S&P Global Broad Market Index.

Delta's innovative sustainability program makes it [the only U.S. carrier](#) committed to carbon-neutral growth. Since 2012, the airline has improved fuel efficiency, invested in electric-powered tugs and explored the carbon market. All the while, Delta's carbon emissions have remained below 2012 levels. [More](#)

### **NETWORK**



### **Delta, Air France-KLM Extend Partnership with Jet Airways Through Paris and Amsterdam**

Effective Oct. 30th, Delta and joint venture partner Air France-KLM will expand their existing codeshare agreement with India's Jet Airways, adding new and convenient travel options for customers flying from North America via Paris-Charles De Gaulle to India. This will complement the current service offered to India through Amsterdam Airport Schiphol.

New destinations will include Calicut, Coimbatore, Goa, Indore, Jaipur, Lucknow, Mangalore, Pune, Trivandrum and Vadodara, in addition to the currently available destinations of Ahmedabad, Amritsar, Bengaluru, Chennai, Hyderabad, Kochi, Kolkata, Mumbai and New Delhi. [More](#)

### **Land In Tokyo, Not Near Tokyo with New Tokyo-Haneda Service**

On Oct. 29th, Delta will introduce daily, nonstop service between Minneapolis-St.Paul and Tokyo-Haneda, as well as new daytime service between Los Angeles and Tokyo-Haneda. Delta is the only U.S. airline to provide dual gateway service to Tokyo-Haneda, the most convenient airport for access to downtown Tokyo.

Because Tokyo-Haneda is 40 miles and 45 minutes closer to central Tokyo than Tokyo-Narita, your travelers will save valuable time when they fly with Delta to Japan's largest city. [More](#)

### **Delta Adds to Trans-Pacific Network with New Virgin Australia Route**

Beginning April 4, 2017, Delta joint venture partner Virgin Australia will offer nonstop service between Los Angeles and Melbourne, Australia. Flights will be offered five times weekly, giving Delta customers frequent and direct access to Australia's second-largest city.

Since 2009, Delta has been the fastest-growing carrier at LAX. Next year, Delta will relocate to Terminals 2 and 3, enabling operation alongside Virgin Australia and other joint venture partners. [More](#)

### **Delta Announces New Routes to Connect New York-JFK, Boston to Europe**

Delta's service from New York-JFK and Boston to Europe is slated to expand beginning May 25, 2017, with new service between Boston and Dublin and between New York-JFK and Lisbon, as well as returning service between New York-JFK and Berlin. All flights will operate in conjunction with Delta's joint venture partners Air France-KLM and Alitalia. [More](#)

### **Delta and Korean Air Strengthen Partnership with New Flights to Seoul**

Delta will launch new service between Atlanta and Seoul Incheon International Airport beginning June 3, 2017. The daily nonstop flight will operate with a 291-seat Boeing 777-200LR aircraft and complement Korean Air's existing service by providing customers in the Southeast U.S. with more access to destinations across Asia.

Additionally, Delta and Korean Air will expand their codeshare partnership, providing customers with greater destination options throughout Asia and the Americas. [More](#)

## **FACILITIES**



### **Delta Move Creates Joint Home with Virgin Atlantic at Heathrow**

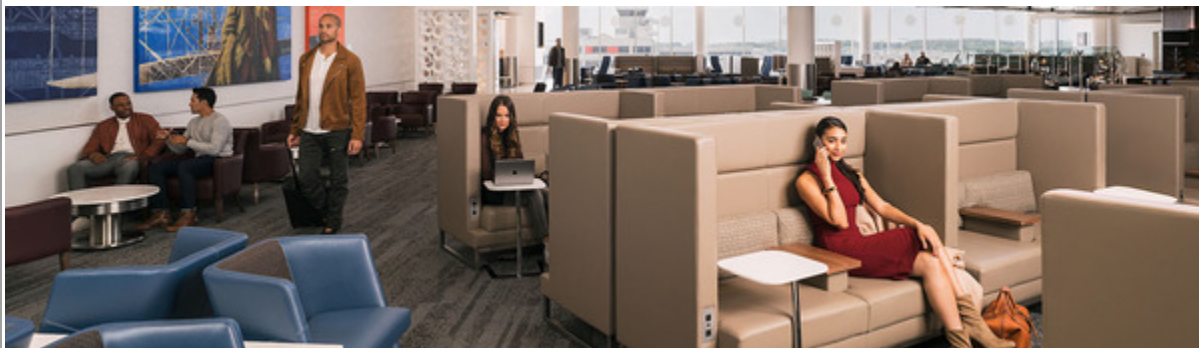
Delta's operations at London-Heathrow have moved fully into Terminal 3 to co-locate with joint venture partner Virgin Atlantic. Six Delta flights to Atlanta, Detroit, Minneapolis, Philadelphia and Salt Lake City have switched gates from Terminal 4, joining the five flights that already operate from Terminal 3 to New York-JFK, Boston and Seattle.

This change brings Delta's Heathrow operations in line with those at New York-JFK's Terminal 4, Atlanta and Detroit, where Delta and Virgin Atlantic are already co-located. [More](#)

### **Delta's LAX Relocation Plans Take Key Step Forward**

On Aug. 24th, the Los Angeles City Council unanimously approved Delta's lease and license agreement to allow [relocation to Terminals 2 and 3](#) at LAX. Part of an ongoing \$1.9 billion plan to be executed over the next seven years, the relocation will enable Delta to build a premier space at LAX alongside its airline partners. [More](#)

## **CUSTOMER EXPERIENCE**



### **Delta Unveils Flagship Delta Sky Club at ATL Concourse B**

On Sept. 23rd, Delta opened the second-largest Delta Sky Club® at Atlanta Concourse B. The facility sits above the concourse and features floor-to-ceiling windows with a panoramic skyline view that includes downtown Atlanta. Delta has invested heavily in Sky Clubs over the past two years, consistently seeking to enhance travelers' experiences at the airport and offer them a comfortable break from the norm. The new Concourse B Sky Club in Atlanta is the result of renewed thinking behind Delta's guest experience, and it features local touches – including Atlanta-inspired artwork – to make flyers feel at home. [More](#)



## PARTNER NEWS



### **KLM Welcomes Newest Boeing 787 Dreamliner**

KLM welcomed its eighth Boeing 787 Dreamliner on Sept. 24, with a ninth expected to arrive in late July 2017 out of a total order of 25. The KLM 787 Dreamliner features in-flight Wi-Fi, the latest World Business Class flat beds in a 1-2-1 configuration, and a new Economy class with in-seat power. The Dreamliner is a central part of KLM's fleet modernization program and currently flies between Amsterdam and 13 destinations on the global network, including San Francisco, which will become an all-787 route on Oct. 30th. [More](#)

### **Air France-KLM Lead "Airlines" for the DJSI Rankings for 12th Year**

The Dow Jones Sustainability Index (DJSI), the main international index evaluating companies on their performance in terms of sustainable development, has, for the 12th consecutive year, ranked Air France-KLM the leader in the "Airlines" category. Air France-KLM is one of the 58 most responsible companies in the world, each in their own sector of activity. [More](#)

### **Air France-KLM Signs a Partnership Agreement with Gogo to Equip Its Long-haul Fleet with Wi-Fi**

Air France-KLM has signed a partnership agreement with Gogo to outfit 68 Air France Boeing 777, 15 Air France Airbus A330, 29 KLM Royal Dutch Airlines Boeing 777 and 12 KLM Royal Dutch Airlines Airbus A330 with inflight Wi-Fi – a total of 124 aircraft. The installations will begin at the end of 2017.

Passengers already enjoy Wi-Fi on board the Boeing 787 Dreamliner, which is also part of Air France-KLM's long-haul fleet. [More](#)

### **Live TV Onboard Virgin Atlantic 787 Dreamliners**

As an airline with entertainment in its DNA, Virgin Atlantic is really excited to add a new feature to its inflight entertainment. Working in partnership with Panasonic Avionics and IMG, Virgin Atlantic has kitted out its 787 'Dreamliners' with live TV. So now you can tune in to BBC News, CNN International and Sports 24 whenever you're on board one of these aircraft. Ideal if you need to keep on top of breaking news or if you fancy a well-earned distraction. You can watch these channels on their seatback screen. Or you could access

them via a portal on their phone, tablet or laptop. Whatever's most comfortable. [More](#)

### **ABOUT NEWSLINE**

Newsline is a communication produced exclusively for travel professionals by Delta Global Sales.